



## Sustainability Education 4 Nonprofits

### FINANCIAL HEALTH ASSESSMENT AND IMPLEMENTATION FRAMEWORK

#### Step One: Financial Health Assessment

Financial Health Assessing the Balance Sheet	Vulnerability of Funding Sources (looking forward)	Demand/Volatility/Capacity Pressure Increased / (Decreased) Services, Events, Program
	Revenue and Support	Expenses
List Strengths:  1. _____ 2. _____ 3. _____ 4. _____	Rock Solid: (80% to 100% Retention)  _____% (_____% ) decrease _____% (_____% ) decrease _____% (_____% ) decrease _____% (_____% ) decrease _____% (_____% ) decrease	List Services, Events, Programs (that will or should change)  1. _____ 2. _____ 3. _____ 4. _____ 5. _____
List Weaknesses:  1. _____ 2. _____ 3. _____ 4. _____	Vulnerable: (50% to 80% Retention)  _____% (_____% ) decrease _____% (_____% ) decrease _____% (_____% ) decrease _____% (_____% ) decrease _____% (_____% ) decrease	High Priority ( <u>Can</u> ramp Up or Down)  _____% (\$ _____) decrease _____% (\$ _____) decrease _____% (\$ _____) decrease _____% \$ _____ increase _____% \$ _____ increase _____% \$ _____ increase <b>Total</b> \$ _____
Operating Reserves: (current)  Goal - # of Mos Budget _____  Actual - # of Mos Budget _____  Op. Reserves Added/(Used) - # of Mos _____ (Past 2 years – 2020 and 2021)	Shaky: (0% to 50% Retention)  _____% (_____% ) decrease _____% (_____% ) decrease _____% (_____% ) decrease _____% (_____% ) decrease _____% (_____% ) decrease	Lower Priority ( <u>Will</u> ramp Up or Down)  _____% (\$ _____) decrease _____% (\$ _____) decrease _____% (\$ _____) decrease _____% \$ _____ increase _____% \$ _____ increase _____% \$ _____ increase <b>Total</b> \$ _____

#### Step Two: Operating Reserve Position (reference and adjust to your operating reserve policy)

Weak [ ] Less Than 3 Months	Neutral [ ] 3 Months to 6 Months	Strong [ ] Over 6 Months
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#### Step Three: Financial Health Driven Actions

Actions:	Super-Short-Term (now – current quarter)	Short-Term (later – next quarter)
1) _____	[ ]	[ ]
2) _____	[ ]	[ ]
3) _____	[ ]	[ ]
4) _____	[ ]	[ ]
5) _____	[ ]	[ ]